

What Are The Odds of Selling Your Home?

(The relationship of *supply* and *demand*)

The following table shows the odds of selling your home within 3 months based on the supply and demand for your home within a given price range. It shows your "Market Odds" as well as your odds if The Group, Inc. markets your home.

The table is based on the number of homes sold in a recent 3 month period in Fort Collins divided by the number of homes listed for sale in that same period of time. Source: IRES

Odds of Selling Your Home, Fort Collins, CO

Price Range	The Market		Market Odds		The Group, Inc.		Group Odds
	Sold	Listed			Sold	Listed	
Under \$ 99,000	77	221	35%		12	35	35%
100,000-199,000	298	735	40%		191	284	67%
200,000-299,000	77	242	32%		61	117	52%
300,000-399,000	13	60	22%		18	31	58%
400,000-500,000	3	17	18%		6	15	20%
Over \$500,000	0	10	0%		6	15	40%
Totals	468	1285	37%		291	497	59%

Note: Through the 1st Quarter, The Group, Inc. was involved (either as the listing office, the selling office, or both) in the sale of 67% of the real estate sold in Fort Collins.

Source: IRES

